

REAL ESTATE CENTER'S 30th

TRENDS

CONFERENCE

NOVEMBER 6 & 7, 2024 • FSU STUDENT UNION • TALLAHASSEE



FSU

REAL ESTATE CENTER
COLLEGE OF BUSINESS

REAL ESTATE CENTER'S 30th

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NOVEMBER 6 & 7, 2024 • FSU STUDENT UNION • TALLAHASSEE

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821 Academic Way, 221 RBB

Tallahassee, FL 32306-1110

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business.fsu.edu/realestatecenter

2024 TRENDS SPONSORS

The FSU Real Estate TRENDS Conference is organized to inform participants of emerging trends and issues facing the real estate industry, to establish and strengthen professional contacts and to present the broad range of career opportunities available to our students. It is organized by the FSU Real Estate Center, the Florida State University Real Estate Network and the students' Real Estate Society at FSU. This event would not be possible without the generous financial support of its sponsors.

LEGACY LEADERS



GARNET SPONSORS



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Florida State University
Real Estate TRENDS Conference

The Kislak Family Foundation

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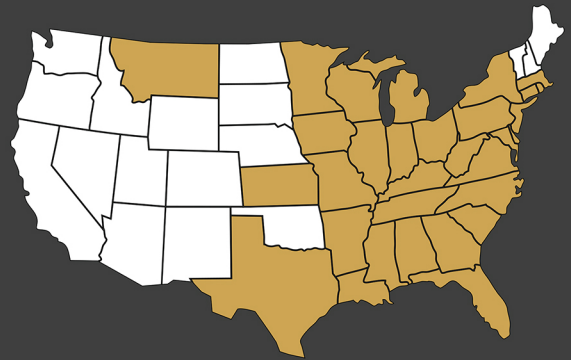
SROA Capital has a track record of providing risk adjusted returns to our investors through focused strategy of **investing in self storage** on behalf of our principals and partners.

With a portfolio of over **650 self-storage facilities** encompassing more than **30 million square feet** across the United States, SROA Capital is committed to expanding its presence in high-growth markets through the strategic acquisition of undercapitalized and mismanaged properties. In addition to our domestic success under the Storage Rentals of America brand, we have broadened our reach internationally with **10 locations in the United Kingdom**.

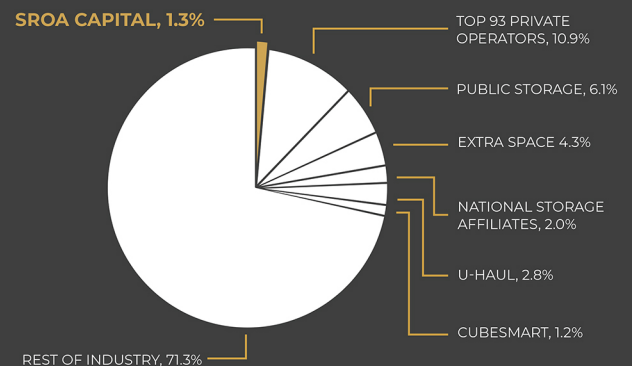
We are a vertically integrated private equity real estate & technology platform

WE ARE GROWING

IN 2024 WE EXPANDED OUR PORTFOLIO WITH 280 NEW LOCATIONS.



OWNERSHIP BY NUMBER OF PROPERTIES



FEATURED SPEAKERS & GUESTS



Jeff DeBoer
President & CEO
The Real Estate Roundtable
Washington, D.C.

Jeff DeBoer has spent 40 years at the forefront of national policy affecting the real estate industry.

The Real Estate Roundtable, the nonprofit public policy think tank that DeBoer leads, represents leadership of the nation's Top 150 privately owned and publicly held real estate ownership, development, lending and management firms. Roundtable member portfolios contain more than 12 billion square feet of office, retail and industrial properties valued at nearly \$4 trillion; more than five million apartment units; and more than six million hotel rooms.

DeBoer also chairs the National Real Estate Organization and the Real Estate Industry Information Sharing and Analysis Center.

DeBoer has discussed real estate and economic policy issues in Congressional testimony and on Fox News, Bloomberg TV, MSNBC and CNBC, and his editorials have been published in the *Wall Street Journal* and *USA Today*. In 2010, Globest.com named him a "Top 10 Industry Newsmaker of the Decade," and in 2013 Commercial Property Executive named him one of the "30 most influential people in real estate," among numerous other awards.

DeBoer earned a Juris Doctorate from the Washington and Lee University School of Law and a bachelor's degree from Yankton College.



Mary Ludgin
Senior Advisor
Heitman
Chicago, Ill.

Mary Ludgin oversees work in the realm of sustainability at Heitman, where she serves as editor of a series on climate risk that the real estate investment firm authors in collaboration with the Urban Land Institute. She is also a member of the firm's Global Investment and Global Management committees. Until January 2024, she was senior managing director and Heitman's head of global investment research, a position she held for more than 25 years. She is an equity owner of the firm.

Ludgin served as a global governing trustee of the Urban Land Institute and as chair of ULI's Chicago District Council. She is a member of the board of the Randall Lewis Center for Sustainability in Real Estate and served as its chair. She also served as chair of the Pension Real Estate Association, as president of the National Council of Real Estate Investment Fiduciaries and as president of the Real Estate Research Institute.

She has won numerous industry awards, including the Pension Real Estate Association's James A. Graaskamp Award and the Goldie Initiative Shero Award. Ludgin holds an A.B. from Vassar College and master's and doctorate degrees from Northwestern University.

FEATURED SPEAKERS & GUESTS (CONT.)



Ben Macfarland

Co-Founder & CEO
SROA Capital
West Palm Beach, Fla.

Ben Macfarland has spent the last 17 years focused on the acquisition, development, financing, repositioning and management of owner-operated real estate assets including self-storage (since 2006), parking, student housing, senior living, and single-family home portfolios. Mr. Macfarland's track record has identified market dynamics, implemented his investment strategy, built out a team and executed on his vision.

To date, Mr. Macfarland has invested in approximately \$5 billion of real estate investments as Principal. Storage Rentals of America is his third platform created around an investment strategy in a specific industry (in addition to parking & student housing).

Mr. Macfarland holds a BS in Real Estate from Florida State University and an MBA in Finance from American University. Mr. Macfarland is a member of the Real Estate Roundtable in Washington, DC. Mr. Macfarland and his wife Christina have five children, live in West Palm Beach, Florida, and are actively involved with the Community Foundation of Palm Beach and Martin Counties and the Flagler Museum.



Ash Williams

Vice Chairman
J.P. Morgan Asset Management
New York, N.Y.

Ashbel C. Williams is Vice Chair, J.P. Morgan Asset Management. With assets under management of \$2.9 trillion, the firm is a global leader in investment management.

Prior to joining J.P. Morgan Asset Management in 2022, Williams was Executive Director and Chief Investment Officer and of the Florida State Board of Administration (SBA), with assets of over \$250 billion. Previously, he was a Managing Director at Fir Tree Partners and President and CEO of Schroder Capital Management. Earlier in his career he held senior roles in the executive and legislative branches of Florida state government, including initial leadership of the SBA from 1991-96.

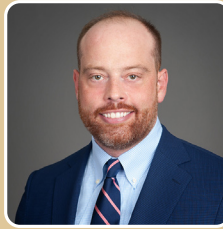
Williams is a trustee of the Florida State University Foundation, and the National Institute for Public Finance. He serves on the investment committees of the IEEE and the Episcopal Diocese of Florida. He also serves on the board of the Economic Club of Florida, is a Hull Fellow of the Pacific Pension and Investment Institute, a Special Advisor to the Managed Funds Association and a member of the Council on Foreign Relations.

He received BS and MBA degrees from the Florida State University (FSU) and lives in Tallahassee, FL with his wife; they have three grown daughters.

FEATURED SPEAKERS & GUESTS (CONT.)



Terry Brown
Managing Partner
Asana Partners
Atlanta, Ga.



Bryan Borland
Managing Director
Wood Partners
Orlando, Fla.



Dan Coakley
Principal
PMG Affordable
Miami, Fla.



Jacob Cremer
Attorney
Stearns Weaver Miller Weissler
Alhadeff & Sitterson, P.A.
Tampa, Fla.



Paul Faries
Partner
JMA Ventures, LLC
San Francisco, Calif.



Greg Kraus
Managing Director
Head of U.S. Transactions
Invesco Real Estate
Dallas, Texas



Bryan Moll
CEO
Gateway Jax
Jacksonville, Fla.



Marc Nudelberg
President
On the Ball
Oakland Park, Calif.



Patrick Slevin
Owner
SL7 Consulting
Tallahassee, Fla.



Ann Tyler
Principal
BCT Design Group
Baltimore, Md.

CONFERENCE SCHEDULE

PRE-CONFERENCE STUDENT EVENTS

Wednesday, November 6

8:45 am - 9:45 am

Networking Keys (Student-Only Forum)

Ballroom E, FSU Student Union

Presented by **Yvonne Baker**, Brett C. Linquist Executive Director, FSU Real Estate Center

This session is designed to provide practical advice to students preparing to engage with professionals in the roundtable discussions.

9:45 am - 10:00 am

BREAK

10:00 am - 12:30 pm

"If I Were 21" Student/Mentor Roundtable

Ballroom E, FSU Student Union

Moderated by **Yvonne Baker**, Brett C. Linquist Executive Director, FSU Real Estate Center

Students discuss career options and opportunities with a select panel of executives in a fast-paced exchange of advice and wisdom. Panelists are:

Eric Apple, Regency Centers
Natalie Brou, State Board of Administration
Austin Burr, GreenPointe
Madison Chaney, Cushman & Wakefield
Chris Cobb, Lincoln Property Company
Bryan Cohen, Cohen Commercial Realty, Inc.
R.J. DeBee, BBG Real Estate Services
Eva Gullett, Publix Super Markets, Inc.
Jeff Handlin, Oread Capital & Development

Joe Heagerty, Voya Investment Management
Parker Hiron, Homes by WestBay & Casa Fresca Homes
Brett Lindquist, The Mortgage Firm
Chris Marino, State Board of Administration
Nick Mau, FirstPointe Advisors
Chris McCarthy, Cohen Commercial Realty, Inc.
Mark Metheny, Homes by WestBay & Casa Fresca Homes
Quinn Miller, BBG Real Estate Services
Frank Nardoza, REH Capital Partners, LLC

Allen O'Brien, Hotel Development Partners LLC
Ali Palmer, Kimley-Horn
Nichole Popovics, TSCG
Carrie Smith, Franklin Street
Cameron Snipes, Kimley-Horn
Rob Truett, Truett Realty Group
Justin West, Marcus & Millichap
Eric Williams, Voya Investment Management

12:30 pm - 1:45 pm

Lunch: High Performance Business Habits To Put You in the Top 1%

Ballroom, FSU Student Union

Presented by **Marc Nudenberg**, President, On the Ball, Oakland Park, CA

What do you need for success? Learn the principles behind how to train YOUR mind and create habits to make YOU a top performer!

1:45 pm - 2:00 pm

BREAK

2:00 pm - 4:30 pm

FSU Real Estate Center Job Fair

Ballroom D, FSU Student Union

Students & Confirmed Participants Only

This session enables prospective employers to meet with students of the program for recruiting. Ideal opportunity for engaging with summer interns and graduates. Space is limited to sponsors of the TRENDS Conference who have requested and reserved space.

Natalie Brou, State Board of Administration
Jade Brown, GreenPointe
Jimmy Calvo, JLL
Chris Cobb, Lincoln Property Company
Bryan Cohen, Cohen Commercial Realty, Inc.
Glen Daniels, Dominion Inc
R.J. DeBee, BBG Real Estate Services
Brian DePoter, FirstPointe Advisors
Bishara Dorre, Dominion Inc
Cary Fronstin, Foundry Commercial
David Gabbai, Colliers
Brian Gaswirth, JLL

Louis Giordano, RESIA
Sean Glickman, Cushman & Wakefield
Carlos Gonzalez, RESIA
Stacie Gurreri, Franklin Street
Lauren Harris, Homes by WestBay & Casa Fresca Homes
Jeff Hartsook, Cresa
Parker Hiron, Homes by WestBay & Casa Fresca Homes
Conor Kelley, Ram Realty Advisors
Elizabeth Kistner, FSU College of Business
Alicia Lewis, HealthTrust
Joe Ludovici, Franklin Street
Chris Marino, State Board of Administration

Alberto Martinez, Cresa
Chris McCarthy, Cohen Commercial Realty, Inc.
Eric McGinnis, Homes by WestBay & Casa Fresca Homes
Mark Metheny, Homes by WestBay & Casa Fresca Homes
Dylan Neter, Homes by WestBay & Casa Fresca Homes
Brad Odom, GreenPointe
Ricky Ostrofsky, Franklin Street
Alan Plush, HealthTrust
Carrie Smith, Franklin Street
Matt Suggs, Homes by WestBay & Casa Fresca Homes

5:00 pm - 7:00 pm

TRENDS Conference Opening Reception

Doak Campbell Stadium

Dunlap Champions Club, 6th Floor Terrace - East

CONFERENCE SCHEDULE

Thursday, November 7

All Thursday events will be at the FSU Student Union Ballroom.

7:30 am - 12:30 pm

Registration Open

Ballroom, FSU Student Union

7:30 am - 8:30 am

Continental Breakfast

Ballroom, FSU Student Union

8:30 am - 8:45 am

Opening Remarks

Presiding: **Brian Borland**, Managing Director, Wood Partners (Conference Chair)

8:45 am - 9:45 am

Global Horizons

Ballroom ABCD, FSU Student Union

Understanding the expanding reach of investors, emerging opportunities, and critical issues affecting the future of the industry.

Speakers: **Mary Ludgin**, Senior Advisor, Heitman
Ash Williams, Vice Chairman, J.P. Morgan Asset Management

The conference thanks the Kislak Family Foundation for its sponsorship of this session.



9:45 am - 10:00 am

BREAK

10:00 am - 11:00 am

Investing and Developing Over the Next Cycle

Ballroom ABCD, FSU Student Union

A look inside current challenges and opportunities.

Speakers: **Dan Coakley**, Principal, PMG Affordable
Greg Kraus, Managing Director & Head of U.S. Transactions, Invesco Real Estate
Patrick Slevin, Owner, SL7 Consulting

Moderator: **Jacob Cremer**, Attorney, Stearns Weaver Mill Weissler Alhadeff & Sitterson, P.A.

11:00 am - 11:15 am

BREAK

11:15 am - 12:15 pm

Transforming Places

Ballroom ABCD, FSU Student Union

Exploring the future of mixed-use development and entertainment.

Speakers: **Terry Brown**, Managing Partner, Asana Partners
Paul Faries, Partner, JMA Ventures, LLC
Bryan Moll, CEO, Gateway Jax

Moderator: **Ann Tyler**, Principal, BCT Design Group

12:15 pm - 12:30 pm

BREAK

12:30 pm - 2:30 pm

Closing Lunch: The Real Estate Roundtable

Ballroom E, FSU Student Union

In-depth discussion focusing on key national issues affecting the industry within the current economic and political climate.

Speaker: **Jeffrey DeBoer**, President & CEO, The Real Estate Roundtable
Moderator: **Benjamin Macfarland**, Co-Founder & CEO, SROA Capital

The conference thanks SROA Capital for its sponsorship of this session. **SROA** | CAPITAL

GARNET SPONSORS



Berkadia is a leader in the commercial real estate industry, offering a robust suite of services to our multifamily and commercial property clients. Powered by deep relationships and industry-changing technology, our people sell, finance, and service commercial real estate, providing support for the entire life cycle of our clients' assets. Our unique ownership structure allows us to put our clients' interests first and create a marketplace that delivers a superior experience.



CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Dallas, is the world's largest commercial real estate services and investment firm (based on 2023 revenue). The company has more than 130,000 employees (including Turner & Townsend employees) serving clients in more than 100 countries. CBRE serves a diverse range of clients with an integrated suite of services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services.



Eastdil Secured creates value for clients through creative, actionable ideas, and flawless execution. As the largest independent commercial real estate investment bank in the world by volume, Eastdil Secured has completed more than \$3 trillion in transactions over the past 15 years. The firm uniquely combines commercial real estate and capital markets expertise to deliver best-in-class advice. As a privately held company with significant employee investment, Eastdil Secured thrives on collaboration with an intelligence-driven team located across the globe. The firm's collective experience, expertise, and resources provide the ability to successfully execute the most impactful transactions in the capital markets.



FirstPointe Advisors, LLC is a full-service property tax consulting firm that provides national experience on a local level. FirstPointe's management team touts the experience to manage both large national engagements and local and regional clients. Services range from filing and presenting appeals, researching and obtaining tax bills to filing personal property tax returns to ensure compliance with local jurisdictions. The company's primary focus is to provide clients with property tax appeal services and to be a trusted advisor and partner on all property tax related matters. FirstPointe acts as an extension of your asset and property management team. FirstPointe provides status updates and advises throughout the appeals process. FirstPointe firmly believes in great communication and that the best clients are informed clients.



Forge Capital Partners is a diversified, commercial real estate investment and investment management company. The company carries out its business strategy by sponsoring real estate-oriented private equity funds and through an affiliated group of companies, which include: Forge Capital Management, Forge Property Management, Forge Development Group, and Forge Real Estate Services. Since 2001, Forge and its principals have successfully sponsored four real estate-oriented, closed-end private equity funds and executed over \$1 billion in commercial and multi-family residential real estate transactions.

GARNET SPONSORS (cont.)



Founded in Tampa, FL, we are a full-service commercial real estate firm that separates ourselves from the rest. Our success comes from our clients' successes. This philosophy, coupled with our core values — Collaboration, Integrity, Hard Work, Accountability & Innovation — is what makes Franklin Street the top choice for our clients' financial and real estate objectives.



GreenPointe Holdings, LLC is a diversified company dedicated to creating sustainable, high-value communities with a foundation of intelligent design and financial strength. Founded in 2008 by Edward E. Burr, GreenPointe is led by industry veterans in land development, homebuilding, and amenities management. With a portfolio of 18+ master-planned communities across Florida, GreenPointe has developed over 25,000 homesites, 2,200 multi-family units, and nearly 1 million square feet of commercial space, investing over \$1 billion to date. Headquartered in Jacksonville, GreenPointe also proudly supports the Monique Burr Foundation for Children, promoting child safety through its evidence-based programs.



Founded in 2009, Homes by WestBay is the nation's 37th largest privately-owned new home builder and is headquartered in the Greater Tampa Bay area. Homes by WestBay and its subsidiary company Casa Fresca Homes delivered over 1,200 new homes in 2023, generating over \$700 million in revenue.



For over 200 years, JLL (NYSE: JLL), a leading global commercial real estate and investment management company, has helped clients buy, build, occupy, manage and invest in a variety of commercial, industrial, hotel, residential and retail properties. A Fortune 500® company with annual revenue of \$20.8 billion and operations in over 80 countries around the world, our more than 110,000 employees bring the power of a global platform combined with local expertise. Driven by our purpose to shape the future of real estate for a better world, we help our clients, people and communities SEE A BRIGHTER WAYSM.



Ryan is the world's largest business tax consulting firm, specializing in a comprehensive range of state, local, federal, and international tax advisory and consulting services on a multi-jurisdictional basis. Our multidisciplinary team of more than 4,800 professionals and associates serves over 30,000 clients in more than 80 countries, including many of the world's most prominent Global 5000 companies. We believe in liberating companies from the burden of being overtaxed and freeing their capital to invest in their own tomorrow.

GARNET SPONSORS (cont.)



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www.savills.com

Savills is a global leader in commercial real estate, specializing in tenant representation and corporate real estate solutions. Our highly skilled and dedicated teams of consultants and brokers are experts in creating better real estate solutions. With services ranging from tenant representation, capital markets, and project management to workforce strategy, workplace experience, and incentives strategy, we've been enhancing workplaces locally and globally for over 160 years.

As of June 2024, Donna Abood (B.A. '81), Chair of the College of Business Board of Governors, joined Savills in Miami, FL as Vice Chairman and Co-Head of Florida. Donna brings an impressive track record, having overseen transactions totaling over 8 million square feet in South Florida on behalf of 100+ corporations. In her new role, Donna aims to expand Savills' footprint in the region and deliver exceptional service to clients by leveraging the full range of Savills' capabilities and expertise.



www.synovus.com

Synovus Bank, a Georgia-chartered, FDIC-insured bank, provides commercial and consumer banking in addition to a full suite of specialized products and services including private banking, treasury management, wealth management, mortgage services, premium finance, asset-based lending, structured lending, capital markets and international banking. Synovus has branches in Georgia, Alabama, South Carolina, Florida and Tennessee. Synovus is a Great Place to Work-Certified Company. Learn more about Synovus at synovus.com



www.timberscompany.com

Timbers Company is one of the leading developers and operators of luxurious properties located in the world's most sought-after destinations. Timbers Company serves as the parent company overseeing Timbers Resorts, Soleil Hotels & Resorts and Andiamo, a platform offering streamlined access to Timbers' global collection of bespoke vacation residences, complete with all the amenities of a five-star resort. Timbers' integrated capabilities encompass ground-up and value-add development, hospitality management, investment advisory, portfolio management, rebranding and repositioning, asset management, and luxury rental management. Their unwavering commitment is to curate unforgettable, genuine experiences for owners and guests, drawing inspiration from local culture and natural splendor.



www.watkinsreg.com

Watkins Real Estate Group is a family-owned, full-service real estate development and management firm focused on retail, multifamily, and mixed-use properties throughout the Southeast. With offices in Atlanta, Georgia and Orlando, Florida, Watkins specializes in Publix-anchored shopping centers, garden-style multifamily properties, and vibrant mixed-use projects. Established in 1977, Watkins builds long-term relationships rooted in a hard-working and honest approach to the business and community.

The FSU Real Estate Center would like to thank all of the sponsors who are participating in this year's Real Estate TRENDS Conference.

PROGRAM HIGHLIGHTS & MAJOR GIFTS

- The FSU Real Estate Program is ranked No. 4 in the nation among programs at public institutions (No. 7 among all universities, public and private) by *U.S. News & World Report*, 2025, ed.
- The program received a \$1.40 million gift from the Kislak Family Foundation for need-based scholarships and program assistance. Students were awarded nearly \$310,000 in scholarships and assistance for the 2024-2025 academic year.
- Approximately 335 students (255 undergraduate students and 80 graduate students) are currently majoring in real estate or pursuing real estate interests within the FSU College of Business.
- The program has three graduate program initiatives: (1) a real estate specialization within the Masters of Science in Finance Program (MSF), (2) a combined bachelor's/master's pathways program for high achieving undergraduate students considering the MSF real estate specialization; and (3) an on-campus real estate specialization within the MBA program.
- More than 1,500 guests attended Center organized conferences, forums, and events in the 2024-2025 academic year (e.g., the annual TRENDS Conference; FSU-Kislak forums; the Evan Jennings Executive Speaker Series; the Real Deals & Entrepreneurs Series; hosted receptions; research symposia; and Argus seminars).

MAJOR GIFTS

The FSU Real Estate Center recognizes the generosity of those who have provided major gifts to endowments that enable the programs, faculty, and students to excel.

PROGRAM PARTNERS

Donna Abood
Beth Azor
Kenneth Bacheller
Mark C. Bane Jr.
Bobby Byrd
Harold and Barbara Chastain

Marshall Cohn
Peter and Jennifer Collins
John Crossman/Crossman Career Builders
Crossman & Company
Scott and Marion Darling
Florida State Real Estate Network, Inc.

Mark and Nan Casper Hillis
Bob and Darby Hold
Evan D. Jennings
The Kislak Family Foundation, Inc.
Brett and Cindy Lindquist
George Livingston

William and Stephanie Lloyd
Shawn McIntyre/North American Properties
Greg Michaud
Francis Nardoza
Kyle D. Riva

MAJOR GIFTS TO ENDOW THE REAL ESTATE PROGRAM

- The Donna Abood Endowed Fund for Leadership in Real Estate
- The Beth Azor Legacy Commitment
- The Britton J. Stallings Excellence in Real Estate Memorial Scholarship
- The Kenneth G. Bacheller Professorship in Real Estate
- The Tom Bartelmo Endowed Fund for Excellence in Real Estate
- The William F. and Carmen B. Butler Endowment for Excellence in Real Estate
- The Leonard Caplin Endowment for Excellence in Real Estate
- The Center for Real Estate Education and Research Endowment
- The J. Harold and Barbara M. Chastain Eminent Scholar Chair in Real Estate
- The Bryan and Karen Cohen Family Endowment for Excellence in Real Estate
- The Marshall S. Cohn Endowment for Excellence in Real Estate
- The Marshall Cohn Eminent Scholar Chair in Real Estate - Legacy Commitment
- The College of Business Real Estate Student Experiential Learning Fund
- The Peter and Jennifer Collins Real Estate Graduate Fellowship
- The Crossman Career Builders Scholarship for Real Estate
- The Crossman & Company Endowed Scholarship Fund for Real Estate
- The Philip N. Cusmano Excellence in Real Estate Memorial Scholarship
- The Scott and Marion Darling Endowment for Excellence in Real Estate
- The Barry A. Diskin Endowed Fund for Excellence in Real Estate Valuation
- The Foundry Commercial Excellence in Real Estate Endowed Scholarship
- The Dean and Kathy Gatzlaff Professorship in Real Estate
- The Virginia Glass Endowed Scholarship in Real Estate
- The Mark and Nancy Casper Hillis Professorship in Real Estate
- The Mark and Nancy Casper Hillis Endowed Scholarship Fund for Real Estate
- The Mark and Nancy Casper Hillis Professional Endowment for Excellence in Real Estate
- The Bob and Darby Hold Student Leadership Fund
- The Evan D. Jennings Executive Speaker Series in Real Estate
- The Kislak Fund for Excellence in Real Estate
- The Kislak Student Excellence Fund
- The Lindquist Endowed Directorship for the Real Estate Center
- The Lindquist Endowed Fund for Real Estate Excellence
- The Lindquist Endowed Real Estate Fellowship Fund
- The Lindquist Real Estate Case Competition
- The George Livingston Legacy Commitment
- The William and Stephanie Lloyd Endowment for Excellence in Real Estate
- The Michaud Endowment for Excellence in Real Estate
- The Francis J. Nardoza Endowed Scholars' Fund
- The North American Properties Fund for Excellence in Education
- The Renegades of Real Estate Endowed Scholarship
- The Renegades of Real Estate Classic Endowed Scholarship
- The Renegades of Real Estate Classic Professional Development
- The Riva Professorship in Real Estate
- The Edgar L. and Marguerite M. Schlitt Family Endowed Fund
- The David Singer Legacy Commitment
- The Billy Teel, Clara J. Milligan Teel, and Ann Teel Hatcher Endowed Scholarship Fund

The Florida State University Foundation recognizes gifts to FSU academics through additional donor recognition societies based on type and level of giving. It is the mission of these societies to thank donors for their generosity, as well as build and nurture lasting relationships between the university and those who support it with their wealth, wisdom, and work.

SCHOLARSHIPS



Generous gifts from the Kislak Family Foundation have enabled the FSU Real Estate Center to organize and host its FSU-Kislak Forums in South and Central Florida, as well as a featured session at the TRENDS Conference. In the 2023-2024 academic year, a combined total of nearly 1,000 people attended the FSU-Kislak forums and the sponsored conference session, including more than 180 FSU real estate students. In addition to the event itself, the gift enabled the Center to fund student travel to participate in these events and assist with corporate tours connected to the forums. The contacts initiated at these events have led to numerous job opportunities and internships for the students.

The Kislak Family Foundation, Inc., is a private philanthropic foundation established in 1992 to support leadership and innovation in the fields of education, arts and humanities, animal welfare and environmental preservation, and other charitable endeavors in the United States and abroad. Based in Miami Lakes, Florida, the foundation provides grant funding to a wide range of nonprofit organizations and projects.

THE FSU-KISLAK FORUMS -- Miami and Tampa 2024 Student Participants

Camson Alevy
Thaddeus Allen
Angie Batista
Clara Breuer
Jack Burns
Tate Butler

Alex Caliel
Andres Cabral
Preston Calvert
Chris Crawford
Lee Farkas
Celeste Halavin

Lauren Harris
Maggie Holmes
Matthew Hontz II
Samuel Kassel
Jacob Kelly
Joseph Ludovici

Steven Martinez
Kayla Master
Chloe Mattison
Augustin Pelayo Mendez
Christian Peters
Natalie Santizo

Neal Saste
JT Schwartz
Gonzalo Valdivieso
Alexander Van Pee

STUDENT INVOLVEMENT IN PROFESSIONAL MEETINGS

Generous gifts to the FSU Real Estate Center allow FSU real estate students to attend national events that enrich the educational experience, while introducing some of the college's brightest young men and women to industry leaders. The gifts allow the real estate program to operationalize its commitment to extend the classroom beyond the boundaries of campus. Students who attend these events come away with contacts, market insights and invaluable advice from professionals, internships, and jobs.

Collectively, the set of endowed family funds established by Donna Abood, Tom Bartelmo and family, Jay Caplin, Bryan and Karen Cohen, Scott and Marion Darling, Brett and Cindy Lindquist, Bill and Stephanie Lloyd, and Greg Michaud and family support this and similar initiatives.

STUDENT INVOLVEMENT IN PROFESSIONAL MEETINGS -- 2024 Student Participants

Santiago Abello Royett
Luke Arango
Dylan Bosworth

Sofia Bressani
Preston Calvert
Nicholas "Cole" Cusmano

Camila Gabarrin
Adriana Gjergji
Maria Hernandez

Maggie Holmes
Alexandra Magers
Jack Michaels

Adrian Noboa
Tanya Sirigiri

The Kislak Family Assistantship

Grant Michaud
Rebecca Sopacua
Nick Vantre

The Kislak Family Scholarship

Camson Alevy
Dominick Accurso III
Janet Chau
Josh Corby
Nicholas Cusmano
Camila Gabarrin
Dayana Gonzalez
Andres Hernandez

Maggie Holmes
Jesse Jones
Eric Kilpatrick Jr
Jacob McKay
Grant Michaud
Tyler Neil
Tayowah Noll
Sebastian Ribera

John Schwartz
Tanya Sirigiri
Rebecca Sopacua
Gage Spangler
Joseph Szanto
Nick Vantre
Taylor Woods

SCHOLARSHIPS (cont.)

**Billy Teel, Clara Jo Milligan Teel,
and Ann Teel Hatcher Scholarship**
William Godfrey and Kaitlyn Zylka

**Britton J. Stallings Excellence in Real Estate
Memorial Scholarship**
Maggie Holmes and John Schwartz

**Crossman & Company Endowed
Scholarship in Real Estate**
Dillon MacDonald and Adrian Navarro

**The Foundry Commercial
Excellence in Real Estate Endowed Scholarship**
Lauren Nevaril and Taylor Schlickau

**Mark and Nancy Casper Hillis
Endowed Scholarship in Real Estate**
Georges Andriopoulos and William Godfrey

**The ICSC Foundation's
Undergraduate Real Estate Award**
Adrian Noboa and Preston Calvert

**Peter and Jennifer Collins Real
Estate Graduate Fellowship**
Nicholas Cusmano

**Lindquist Endowed Graduate
Fellowship in Real Estate**
Jesse Jones

Virginia Glass Scholarship
Garrett King

The Barry A. Diskin Award
*This award is given annually in recognition of
exemplary performance in real estate market
analysis and valuation.*
Lincoln Evans

THE OUTSTANDING REAL ESTATE GRADUATE AWARD

This award is given annually in recognition of exemplary achievement, motivation and contribution while in the Real Estate Program at Florida State University. This award is given annually to a real estate student who graduated the previous academic year.

1996: Jason M. DePaula	2012: William Bumgarner Joe Cuffel Paul Formella
1997: Julie Holt	
1998: Erin Rouse Randall Planthaber	2013: Rebecca Bumgarner Joseph Kelley Samuel McCarter Kristie Milam
1999: Mark Capodilupo	
2000: Edward Aguiar Terry Cooper	2014: Eva Branning Michael Brewster Emily Moallem
2001: LeeAnn Sheldon	
2002: Dion Warren Stephanie Martin	2015: JB Bowers Alexis Smith
2003: Maria Sanson Garrett Williams	2016: Nick Vinson
2004: Erin Efstathion	2017: Sarah Flemister Michelle Langborgh Race Smith Michael Walsh
2005: Asher Gunter Nataly Restrepo	
2006: Patrick Joseph Greive Lauren Hanley	2018: Anna Landon Rebekah Whittington
2007: Kevin Dover Nicholas Mau Melissa McRoy	2019: Taylor Buchberger
2008: Jonathan Dickson Jordan Donaldson Andrea Torrico	2020: Piper Bolt Brian Flanagan Cameron Thatcher
2009: Ashton Bligh David Hector Tim Sportschuetz Claire Thomas	2021: Hope Stephens Matthew Williams
2010: Natalie Champion Harvey Gonzalez Brad Wolfe	2022: Agustin Smith
2011: Blake Miller Jonathan Sieg Tom Speno	2023: Gustavo Rubio Eric Williams
	2024: Grant Michaud Hannah Moore

THE NETWORK'S AWARD

This award is given annually in recognition of significant contributions to the Real Estate Program at Florida State University.

1996: Andy Hawkins
1997: Larry D. Richey
1998: Robert P. Hernandez
1999: E. Edward Murray Jr.
2000: Andrew G. Diaz
2001: Bobby Byrd
2002: Beth Azor
2003: Francis J. Nardozza
2004: Cyrus H. Sharp III
2005: John M. Crossman
2006: Evan D. Jennings
2007: J. Harold Chastain
2008: Patrick Kelly
2009: Robert Breslau
2010: Jay I. Kislak
2011: Kyle Riva
2012: David Beshears
2013: Gregory Michaud
2014: Marshall Cohn
2015: Brett Lindquist
2016: William F. Butler
2017: Mark and Nan Casper Hillis
2018: Peter Collins and Jennifer Collins
2019: Shawn McIntyre
2020: Tom Bartelmo
2021: Bill Lloyd
2022: Donna Abood
2023: Gregg Ickes
2024: Christopher Marino

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The logo features the letters 'FSU' in a large, stylized, maroon font with a gold outline. Below this, the words 'REAL ESTATE CENTER' are written in a bold, maroon, sans-serif font. Underneath that, 'COLLEGE OF BUSINESS' is written in a smaller, maroon, sans-serif font.

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